

Expanding Conversations



Useful phrases and questions:

1. What are your concerns/goals for your _____?
(work, family, child)
2. Correct me if I am wrong...
3. Did I hear you explain?
4. Could you expand on that?
5. Please tell me more about _____.
6. How do you imagine this might work?
7. How long have you been dissatisfied?
8. I understand your concerns...
9. Here's where I am having trouble following you. Can you help me get back on track?
10. Do _____ goals/outcomes make sense in the context of _____?
(work, home)
11. What do you think about this? How do you feel about this?
12. Is there anything else we need to address before we move on?
13. You are doing a good job with....
14. Am I hearing your concerns correctly?
15. What is it about _____ you like, dislike?