



VENDOR Newsletter

August 2010

Georgia McGovern Vendor Manager 505-476-8963

Vendor Section Specialists

Adrienne Branch-Miera 505-476-8834

Joseph Lewis 505-476-8956

David Duran 505-476-8825

If you are unable to open an attachment or would like any of the information referenced in this newsletter sent to you via fax or mail please contact a Vendor Section Specialist.

Vendor Section e-mail address: NewMexico.WICVendor@state.nm.us

WIC Program Fax Number: 505-476-8900

WIC Program WEB Site Link

This link will be continuously updated with new information so please check it regularly!
<http://www.health.state.nm.us/phd/wicsite/grocers/>

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New Foods Update !!

Please be sure to continue to download the APL often as we are continuing to add UPC's on a daily basis. Always remember to be as polite as possible if items don't scan or if clients pick up items that are not authorized.

Please notify us if you notice a UPC that does not scan and you think the item should be allowed. We can research the UPC and add it if it is allowable.

How NTE's are Calculated for Regular Vendors

NTE's are calculated based on the claimed amounts submitted by all the vendors in your assigned peer group for each category of food. Weighted peer group averages are calculated from the amounts claimed in your claim files, not the amounts we pay. Above 50% vendor prices are excluded from peer group weighted average calculations to prevent their pricing from skewing the weighted average of the food category. Above 50% vendors are vendors who derive more than 50% of their SNAP eligible food sales revenue from the WIC Program.

If the distribution of prices of each food category between vendors is normal, the standard deviation calculation is performed to capture the variation and appropriate NTE's for each food category. Once the weighted average for the food category is determined 2 standard deviations are added to the weighted average and this amount is set as the NTE for the food category. The 2 standard deviations should take into account both the variation in brands and their differing prices and the variation in pricing between vendors in a peer group.

It is extremely important you price WIC products using your standard pricing methodology. Setting WIC product pricing at the WIC NTE will cause the NTE calculation to be skewed, most likely resulting in an NTE that is too low.

Remember, new NTE's are calculated quarterly for regular vendors and posted to the WIC WEB site as soon as possible after changes are made.

Enfamil Premium Powder 12.5 ounce can

On July 1st, 2010 WIC began issuing Enfamil Premium Powder in the 12.5 ounce can to all clients as the new standard formula. The Enfamil Premium 23.4 ounce can does not meet the issuance requirements for the amount of formula allowed. Please be sure you now have Enfamil Premium Powder 12.5 ounce cans in sufficient quantities to fill clients benefit prescriptions.

Be aware, there will be clients who have Enfamil Lipil on their cards, though the numbers will rapidly decline. Please deplete your Enfamil Lipil powder inventory as soon as possible if you have not already done so. Mead Johnson informed the State they will stop distributing Enfamil Lipil in all forms on July 31st, 2010. Your warehouse may still have some Enfamil Lipil available until their inventory is depleted.

Email Maintenance

Email is now our standard method for updating vendors with important changes to the WIC Program. We no longer send out routine mailings. Email is a requirement in the vendor manual and it is your responsibility to inform us when you change your email address. You may provide us with more than one email address for your organization if there are multiple people you want to ensure get the information we send via email. We do not want you to miss out on important updates.