



Georgia McGovern Vendor Manager 505-476-8963

Vendor Section Specialists

Adrienne Branch-Miera 505-476-8834

Joseph Lewis 505-476-8956

David Duran 505-476-8825

If you are unable to open an attachment or would like any of the information referenced in this newsletter sent to you via fax or mail please contact a Vendor Section Specialist.

Vendor Section e-mail address: NewMexico.WICVendor@state.nm.us

WIC Program Fax Number: 505-476-8900

INSIDE

Quarterly Sales for July through September Due

Training Cards

Add a UPC Form Revision

Brochures

Vendor Manual Update

WIC Approved Stickers

New Foods Update !!

Many of the bumps encountered during the start up of the New Food Rule have been smoothed over thanks to so many of you reporting the problems you were having. Many new UPC's have been added to the Approved Product List (APL). Please be sure to continue to download the APL daily as we are continuing to add UPC's on a daily basis. We still need to remember to be as polite as possible if items don't scan or if clients pick up items that are not authorized. There are still clients who are receiving their new food benefits for the first time and they will need time to figure out what is allowable in the new food categories.

Almost all stores have conquered the proper entry of the fresh fruits and vegetables. Congratulations on accomplishing this difficult task. Many, many thanks go out to everyone that has put in what I am sure were some long hours working on this.

Quarterly sales for July through September Due

It is time to send in quarterly sales data for the period from July 1, 2009 to September 30, 2009. Please fill out the attached form and return it by the due date of **December 18th, 2009**. Failure to return the requested information, by the stated due date of **December 18th, 2009**, may result in the temporary re-classification of your store as an above 50% vendor until this requirement is fulfilled. Should such re-classification be imposed, due to vendor failure to respond by the stated due date, the state will not be liable for any damages resulting from the temporary re-classification of your store as an above 50% vendor.

If you cannot open the attachment please let us know as soon as possible so we can get it to you in another way.

Training Cards

Everyone should have received training cards with a combination of new foods and old foods. These new cards can be used to assist in training your cashiers and in troubleshooting items that do not scan. With your system in training mode you should be able to test scan any item that you believe should scan. If it does not you can look in the APL and see if the item is there and if the WIC flag is set properly in your system. If the item is not there you can use the Add a UPC Form to request the addition of the item to the APL.

The training cards can be used to show cashiers how cards with new benefits will scan the new items and what a transaction with a combination of old food package items and new food package items may look like, particularly with juices and milk, which can be confusing. You can go to the WEB site and use the Old Food Package vs. New Food package table to come up with scan combinations that will demonstrate how a mixed basket of old and new foods will scan.

Add a UPC Form Revision

The Add a UPC form has been slightly modified and posted to the WIC Grocer WEB Site along with the Policy on adding a UPC. Please go to the site and use the form posted there when submitting a UPC for addition to the Approved Product List. The form in the previous newsletter may also be used. You may send UPC information via fax or email. We will do our best to get any UPC that is allowable into the APL as soon as possible. Please practice patience with the clients if an item does not scan properly. Clients have been instructed to practice patience in return.

Brochures

Brochures were sent out with your training cards. Please do not give your brochures out to clients. We have a limited supply and we will not be able to send you replacements for any that you give away. If a client asks for one please politely ask them to get one from their clinic as supplies are limited in the store. If this presents any problems with the clients please let us know.

Vendor Manual

The Vendor Manual continues to be under review at USDA. As soon as we have incorporated any changes they may request we will send the Vendor Manual out to you.

WIC Approved Stickers

We have not forgotten many of you would like to have WIC Approved stickers in your stores. We are continuing to look into this. This needs to be coordinated with the WIC Indian Tribal organizations and with our shared stores with Texas in order to come up with guidelines which satisfy each organizations needs. We work towards beginning the discussion process with all organizations involved in the first quarter of 2010.

WIC Program WEB Site link

This link will be continuously updated with New Food Rule information so please check it regularly!

<http://www.health.state.nm.us/phd/wicsite/grocers/>