

February 27, 2017

To: Licensed Non-Profit Producers (LNPP)

From: Kenny Vigil Program Director Medical Cannabis Program (MCP)

Re: Updated 2016 Fourth Quarter Report Summary

The following information is compiled from the quarterly data reports submitted by the LNPPs. This information is self-reported by LNPPs and is intended for the Department of Health and LNPPs and is considered an estimate only.

Patients:

- Number who purchased this quarter 92,551. Average per LNPP **2,644**. High 27,829 and 11,888. Low 122 and 222. Two producers reported serving fewer than 225 patients and twenty producers reported serving more than 1,000 patients.
- Average amount purchased per patient 11 units. High 110 and 51. Low 1.0 and 2.3. Two producers reported more than 30 units on average per patient. Fifteen producers reported an average of 10 units or less per patient.
- Average Total per Gram (Flowers and Buds) Average per LNPP \$9.73 High \$30.94 and \$24.75. Five producers reported the average price of \$13.00 or more. Low \$5.00 and \$9.00. Six producers reported the average price under \$10.00.
 Nineteen producers reported the average price at around \$11.00.
- Number of units provided free of charge 50,491 Average per LNPP 1,442.60.
 High 13,332 and 6,398. Nineteen producers reported more than 150 units provided free of charge. Low 88 and 76. Twenty-four producers reported providing free units to patients.

Production:

- Total plants in production 11,565. Average per LNPP 330. High 11 LNPP's at 450 plants in production. Low 1 and 84. Nine producers had just below the plants allowed at or about 400. Two producers had just below the plants allowed at or about 300.
- Number of plants harvested 6,161.00. Average per LNPP 176. High 408 and 399. Low 71 & 60. Twenty-nine producers reported harvesting more than 100 plants. Three producers reported harvesting 100 plants or less.
- Total yield 2,875,663 units. Average per LNPP 82,161 High 571,980 and 257,796. Low 895. Twenty-five producers reported yields over 30,000 units. Ten producers reported yields over 100,000 units. One producer reported yields less than 10,000 units.

Units in stock (flowers & buds) – 1,204,064 units. Average per LNPP – 34,401 units.
 High – 238,859 and 211,909. Sixteen producers report over 10,000 units in stock.
 Low – 812 and 2,087.

Let me know if you have any questions.

Thank you for your service to the qualified patients of New Mexico.

Updated by Martinik Gonzales 02-27-17

Information in bold was updated from the original report released February 16, 2017.